



FRONTLINE

Job Description: Regional Director

Frontline is hiring Regional Directors – with an emphasis on an “East Georgia Regional Director” and “South Georgia Regional Director” – focused on identifying and building relationships with stakeholders. Engaging and winsome, this role is essential to building Frontline to an even greater presence in the state. Focused on finding new donors, cultivating existing funder relationships, attending meetings, identifying and visiting with allied pastors, scouting potential candidates, and setting up meetings – all within a specific region of the state – a Frontline Regional Director serves a critical need for our organization in building relational footprint and reputation as a truly statewide force.

Reports to: Managing Vice President

Compensation: Considering applicants who may be full-time, part-time, or contract, competitive salary and benefits aligned with commitment

Location: In-Region, Georgia; substantial travel within a designated footprint and occasional travel to Atlanta, Frontline office in Newnan, or other parts of the state

KEY RESPONSIBILITIES:

- Identify and meet with key stakeholders – supporters, grassroots leaders, pastors, entrepreneurs, and elected officials – within designated region and cultivate impactful relationships;
- Recruit new donors, pastors, and relationships into connection with Frontline;
- Raise funds for organization within regional footprint;
- Arrange for significant prospects to meet with Frontline President and schedule meetings, lunches, and events when he is in the region;
- Cultivate pastor relationships and connect interested ministers with the Church Ambassador Network team;
- Work turnout for Frontline events within geographic footprint;
- Pass along key relationships and local intelligence to relevant Frontline team member(s);
- Attend meetings, provide Frontline updates, and collect new sign-ups;
- Perform additional tasks that contribute to organizational growth and furtherance of the mission.

JOB QUALIFICATIONS/REQUIREMENTS:

Education, Skills, and Experience

- **Bachelor’s degree is preferred;**

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- **Experience in policy, campaigns, ministry, and fundraising is preferred;**
- **High capacity for relationships, with a personality and mindset for fundraising;**
- **High energy, optimistic, and passionate;**
- **Strong communication skills;**
- **Connections and familiarity with region is highly preferable;**
- **Well-organized, able to operate on a schedule, meet deadlines, and manage multiple projects simultaneously;**
- **Self-starter, independent, motivated daily by a passion to see Frontline's work advance;**
- **Clear understanding of Frontline's mission and issues, strong biblical worldview, and ability to connect with diverse audience;**
- **Ability to be proactive and strive to close gaps in skill and knowledge;**
- **Ability to remain flexible with ever-changing priorities;**
- **Thrive in and enjoy working in a remote and fast-paced work environment;**
- **Capable computer skills including: Microsoft Word, Excel, and PowerPoint;**
- **Innovative and able to envision growth and prowess for Frontline.**

Character/Spiritual

- **Mature Christian with a developed biblical worldview, accountable, and in agreement with Frontline's Statement of Faith;**
- **Demonstrated and personal commitment to advancing Frontline's mission and seeing Christ glorified in the public square;**
- **Trustworthy and responsible;**
- **Winsome and strategic communicator that fits the organization brand;**
- **Presents as a leader and highly professional – augmenting Frontline's status as the leading voice for our principles;**
- **Capable of operating within the broader Frontline team and also possessing the capacity to supervise others as growth allows.**

*** TO APPLY: Please submit your Resume and Cover Letter to our Director of Operations, LeAnn Tyer, via email at leann@frontlinepolicy.com ***